

ROCHFORD

Protect & Enhance

Rochford is the largest independent treasury advisory house in Australasia.

Specialising in financial risk management, hedge accounting and currency overlay services to private equity, financial institutions and not-for-profits.

With decades of financial market expertise, we are mandated by Boards, C-Suite & Executive level stakeholders to protect & enhance their businesses from financial market risks.

SYDNEY - HONG KONG - LONDON



For all our cross-border transactions, whether we are investing or divesting, Rochford has been our advisor of choice for more than a decade; ensuring that our currency risks are proactively managed and best execution is always achieved.”

Gareth Banks, Partner,
Odyssey Private Equity

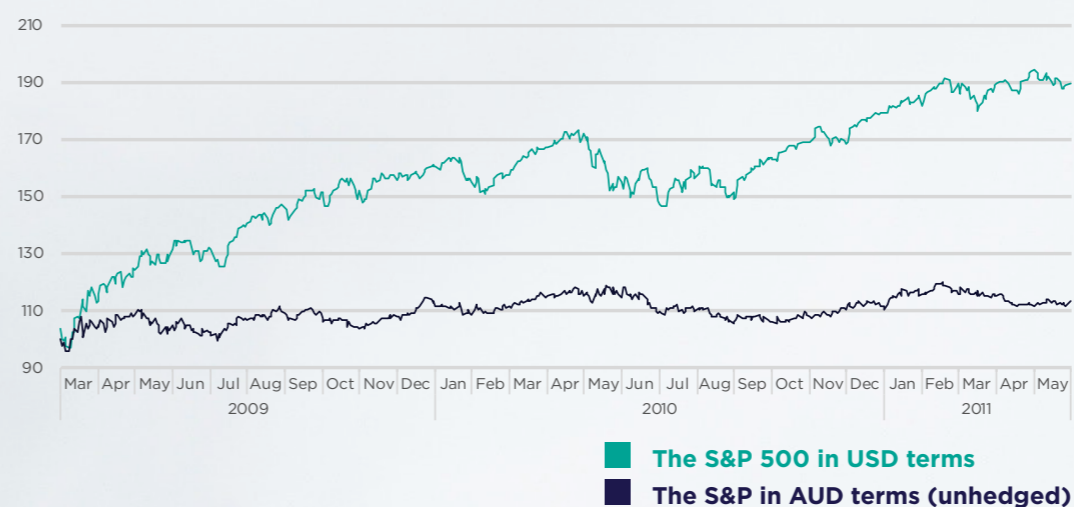
CURRENCY OVERLAY SERVICES

Rochford’s currency overlay services are uniquely designed for each mandate, underlying asset portfolio, and risk return profile. We understand all facets of foreign exchange – both as proponents of risk seeking, as well as for market risk mitigation.

WHEN TO USE CURRENCY OVERLAY

- When a company’s international assets are being adversely impacted by currency fluctuation.
- There’s a need to hedge overseas exposure, but don’t want it to remain a static percentage.
- A lack of time to monitor currency movements and be proactive in the market.
- Seeking a competitive exchange rate from the banks.
- Limited experience or expertise within the company, in creating a successful currency overlay program.
- A preference to outsource the duty of care to ensure clients obligations are met.

AUD appreciation almost eliminates S&P gains for Australian investors post the GFC



This chart demonstrates, by not adopting a currency overlay strategy, returns for an Australian investor in international securities (i.e. US equities) were mostly overwhelmed by the AUD/USD currency move.

Contact our expert Overlay Team today.

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🌐 rochford-group.com
🏢 Rochford Capital Pty Ltd

Rochford's Overlay team have over 40 years of industry experience in the FX and Currency Management space, having managed >\$20bln in FUM.

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CURRENCY OVERLAY SERVICES

OUR PROCESS

Analyse

We begin with a comprehensive analysis of your underlying asset portfolio and the relationship of returns with the currency exposure(s).

Design & Develop

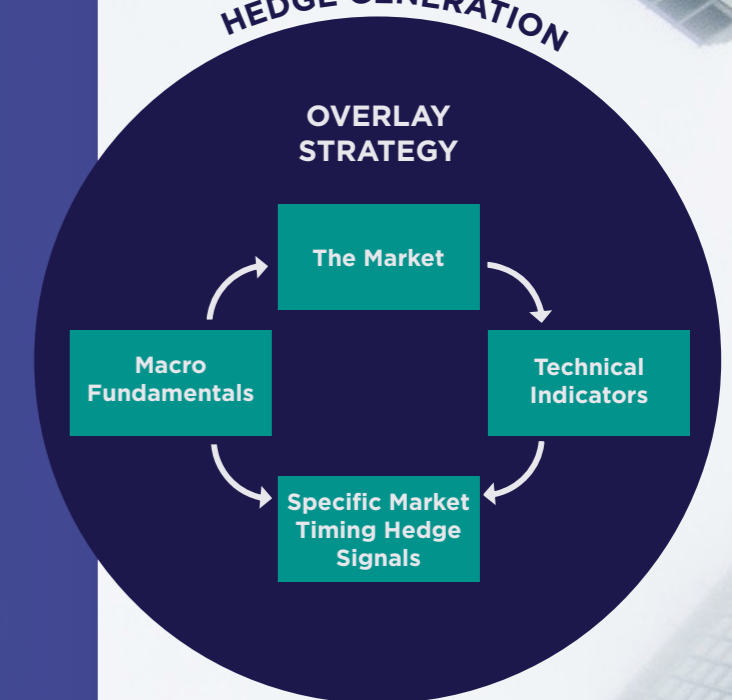
Based on your investment mandate, we offer expert guidance on choosing the appropriate Overlay strategy - Passive, Active or Dynamic.

Implement & Operate

All technical and process changes are tested meticulously prior to implementation. Once strategies are in motion, we continue to monitor, generate feedback and offer professional advice and development as needed.

We can also trade on your behalf, proactively managing your currency exposure.

HEDGE GENERATION



WHY WORK WITH US?

- For Passive strategy we offer peace of mind that the NAV will be unaffected by currency fluctuations.
- For Active and Dynamic strategies, we aim to improve the overall outcome of your portfolio returns (alpha) by active trading of currencies.
- Our economies of scale mean a reduction in your overheads by outsourcing to independent currency experts.
- This value-add is desirable to investors seeking a proactive approach to currency management.

“Since engaging Rochford we have changed the way we view foreign exchange risk and even the way we conduct our underlying business; the result has been a more dynamic and efficient company, accompanied by a significant improvement in cash flow visibility.”

Alf Taylor, tna solutions Pty Ltd

Contact our expert Overlay Team today.